

## Solytech Enterprise Corporation

## **Investor Conference**

December 27, 2019



## Safe Harbor Statements

SolyTech statements of its current expectations are forward-looking statements which are subject to significant risks and uncertainties and actual results may differ materially from those contained in the forward looking statements.





## **Company Profile**



**Products Introduction** 



**Industrial Development** 



**Operating Introduction** 





Solytech Enterprise Corporation a public company listed at Taiwan Stock Exchange(1471), is a leading manufacturer of switching power supplies and PC enclosure. The capital of US\$50 million. eadquartered in Taipei, Taiwan, and production base are located in China Dongguan.

Wholly-owned subsidiary	Land area	Stronghold
DEER ELECTRONICS (DONG GUAN)Co.,Ltd.	<b>45,000</b> m²	Guangdong, Qingxi
DONGGUAN SOLYTECH ENTERPRISE CORPORATION	<b>35,000</b> m²	Guangdong, Qingxi
SUPERCASE INTERNATIONAL CORPORATION	<b>88,000</b> m²	Guangdong,Feng Gang



# **Group investment structure**





### **Solytech Group Global Presences**



Solytech Enterprise Corporation (Group HQ) New Taipei City



SUPERCASE INTERNATIONAL CORPORATION (Metal stamping) Guangdong,Feng Gang



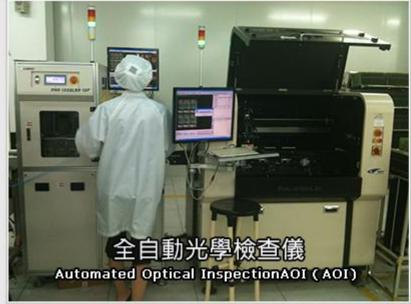
DEER ELECTRONICS (DONG GUAN)Co.,Ltd. (Power Supply) Guangdong, Qingxi



DONGGUAN SOLYTECH ENTERPRISE CORPORATION (Netcom products) Guangdong, Qingxi























### **Products Introduction**

# Metal stamping products



**Rackmount Chassis** 



**Gaming Chassis** 



**PC Chassis** 



# **Power Supply**







# **Netcom products**











#### **Industrial Development**

System: 1980-

Desktop PC

Laptop PC

Tablet PC

**Mobile Devices** 

PC

Clone Market: We are here from 1990-2010

1990-2000 Peak growth period

2000-2010 Maturity period

System unit price declines and SI/Clone Market are impacted

DIY Market: 1990-

Momey-saving DIY: 1990-2000

Effective DIY: 2000-Present

Customized DIY: 2010-Present

Gaming Market: 2010-Present



## Status of the global PC market

In the second quarter of 2019, global personal computer shipments were 63 million units, with an annual growth rate of 1.5%. It is expected that personal computer shipments in 2019 will reach 257 million units, which is still an annual decrease of 1% from 2018. Because of ongoing the U.S.-China trade war and potential tariff wars that appear to have not stopped, strong uncertainty will have the opportunity to affect PC market demand in 2020.



## Solytech 2019/3Q Operaiong Introduction

Item	Content
Total Assets	NT1.274B
Common Stock	NT1.504B
Net Value Per Share	NT4.68
Revenue	NT0.697B
Net Loss	NT-0.301B



# State of Operation

- 1. With the continued shrinking of the PC market, revenue growth is hampered.
- The continued rise in labor wages and prices in mainland China has led to a decline in gross profit.
- 3. Insufficient capacity utilization affects fixed cost amortization.
- 4. Netcom product customers are affected by the U.S.-China trade war and their order revenue has declined.





#### **Operating Introduction**

- 1. Adjust sales strategy: Actively enter the e-sports market and launch its own brand, APEXGAMING, to gradually increase the market rate, remove the original customers and orders, and adjust the long-term loss product line. If necessary, appropriately reflect the pressure of rising costs on product sales On the price. It is hoped that the operating profit can be improve, and sales can be adjusted in a timely manner.
- 2. In addition to continuing to reduce expenditures and save costs, the Company will move towards a low-debt model, thoroughly strengthen the company's stable operation, and improve its operating fitness and competitiveness. Towards a more streamlined organizational structure, giving each unit an operation model that matches the powers and responsibilities, streamlining the operating process, reducing weight as necessary, and reviewing the performance of each product division to redistribute and adjust resources.
- 3. With regard to idle equipment, plant and land with insufficient capacity utilization, we will continue to work towards revitalizing the value of assets, and will proceed to lease or sell them in order to activate the company's finances. And focus on implementing target management.
- 4. The company's Netcom product line will be developed and prepared towards the 5G application market in the future.



# Thank You!