

# Solytech Enterprise Corporation

BING-ZHOU HUANG,VGM

DEC 26<sup>TH</sup> , 2018

Code: 1471

# Safe Harbor Statements

SolyTech statements of its current expectations are forward-looking statements which are subject to significant risks and uncertainties and actual results may differ materially from those contained in the forward looking statements.

# AGENDA

- Corporate Info & Operating update
- Main Products
- Operating status
- Outlooks
- Q&A

# COMPANY PROFILE

- Established: 1982.10.21
- IPO: 2000.03.06
- Paid in Capital: NT\$ 1,504,145,360
- Group HQ: Wugu Dist., New Taipei City
- Main Services: Metal stamping 、 Power Supply 、  
Netcom products

# GLOBAL PRESENCES



**DONGGUAN SOLYTECH  
ENTERPRISE CORPORATION**  
(Netcom products · TV Board)  
Guangdong, Qingxi



**DEER ELECTRONICS  
(DONG GUAN) Co., Ltd.**  
(Power Supply)  
Guangdong, Qingxi



**Solytech Enterprise  
Corporation**  
(Group HQ)  
New Taipei City

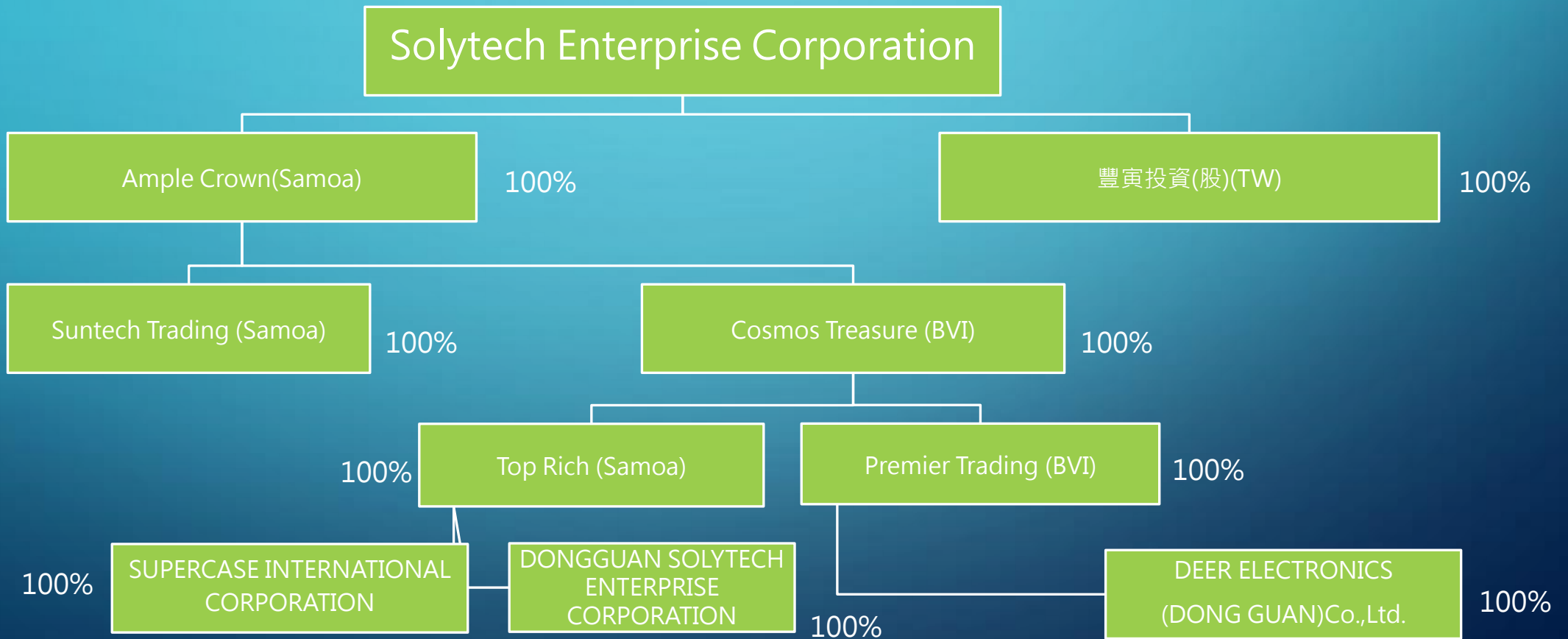


**SUPERCASE INTERNATIONAL  
CORPORATION**  
(Metal stamping)  
Guangdong, Feng Gang

**Apexgaming®**

Apexgaming  
(E-sports brandSale Office)  
Los Angeles, USA

# GROUP INVESTMENT STRUCTURE





# MAIN PRODUCTS

- Metal stamping
- Power Supply
- Netcom products
- Private label business : E-sports peripheral products

# METAL STAMPING PRODUCTS



Server / Rackmount  
Chassis



Gaming Chassis



PC Chassis



# POWER SUPPLY



PC Power



TV Power



Wireless Charger

# NETCOM PRODUCTS



Wireless Router



xDSL Modem



Switch

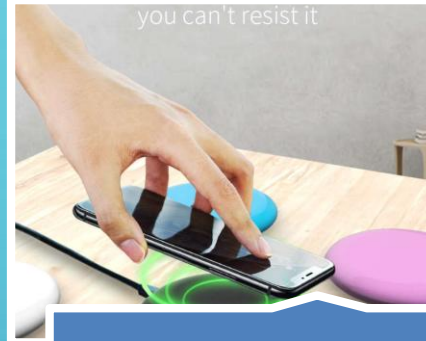
# APEXGAMING E-SPORTS PERIPHERAL PRODUCTS



Gaming Case



Gaming PSU



Mobile Accessories



Gaming Chair



DIY Components



ApexDesk



Anti-radiation



Gamer Protection



## Anti-radiation Kids Tank Top

Protecting your kids away from  
Electromagnetic radiation such as

- ▷ Smart phone
- ▷ Tablet
- ▷ Monitor
- ▷ Electric Tower

99.99% Shield Performance

Bekinox®

Made in Belgium

Excellent conductivity  
Stainless Steel Filament



=  
0.635cm thick  
aluminum



## Apexgaming

### Anti-blue light glasses

- ▷ Reduce eye strain and headache and helps you get better sleep
- ▷ Reduce the risk of macular degeneration



## Apexgaming Gaming wrist band

Prevention



## Anti-radiation technical jacket

- ▷ Protect against ionizing radiation  
reduce cancer risk
- ▷ Prevent the genetic mutation and  
passed on to children

99.99% Anti-Radiation Material

Bekinox®

Made in Belgium

Specification:

20% Metal

80% Poly Ethylene Terephthalate



The radiation could  
cause cancer or mutagens





Ear Holes For  
Headphone



Multi-Venting  
Design



# 2018 Q1-Q3 FINANCIALS

- Balance sheet
  - Income statement
  - Comprehensive Income
  - Cash flow statement
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# BALANCE SHEET

UNIT : NT' 000

	2016/12/31	2017/12/31	2018/09/30
Current Assets	1033,372	1,230,442	858,240
Non-Current Assets	1,390,084	979,273	1,021,843
<b>Total Assets</b>	<b>2,423,456</b>	<b>2,209,715</b>	<b>1,880,083</b>
Current Liabilities	641,408	865,782	715,287
Non-Current Liabilities	5,684	5,690	6,656
<b>Total Liabilities</b>	<b>647,092</b>	<b>871,472</b>	<b>721,943</b>
Common Stock	2,014,677	1,504,145	1,504,145
Capital Reserve	44,292	3,763	3,763
Other Equity	79,546	80,382	70,121
<b>Total Equity</b>	<b>1,776,364</b>	<b>1,338,243</b>	<b>1,158,140</b>
<b>Total Liabilities and Equity</b>	<b>2,423,456</b>	<b>2,209,715</b>	<b>1,880,083</b>

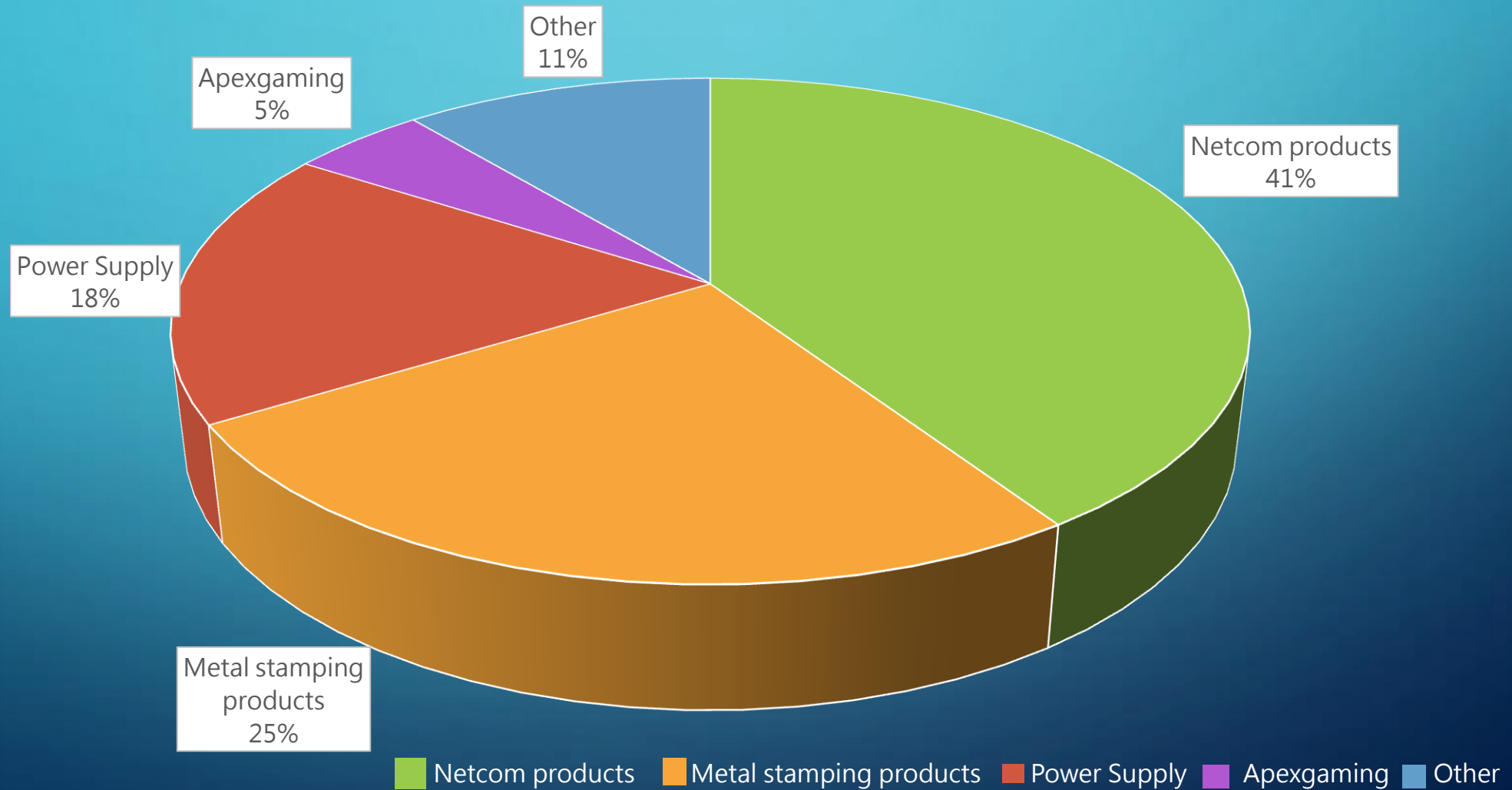


# INCOME STATEMENT

UNIT : NT' 000

	2016		2017		2018Q1-Q3	
Revenue	1,187,138	100%	1,270,463	100%	910,253	100%
Cost of sales	(1,245,438)	(105%)	(1,343,555)	(106%)	(968,426)	(106%)
Gross loss	(58,300)	(5%)	(73,092)	(6%)	(58,173)	(6%)
Operating Expenses	(296,898)	(25%)	(275,849)	(22%)	(199,277)	(22%)
Operating loss	(355,198)	(30%)	(348,941)	(28%)	(257,450)	(28%)
Non-operating Income and expenses	(30,895)	(3%)	(106,825)	(8%)	85,824	9%
Net loss Before Tax	(386,093)	(33%)	(455,766)	(36%)	(171,626)	(19%)
Income Tax Expense	1,034	-	(14,523)	(1%)	3,036	-
Net loss	(385,059)	(33%)	(470,289)	(37%)	(168,590)	(19%)

# COMPREHENSIVE INCOME



# CASH FLOW STATEMENT

UNIR : NT' 000

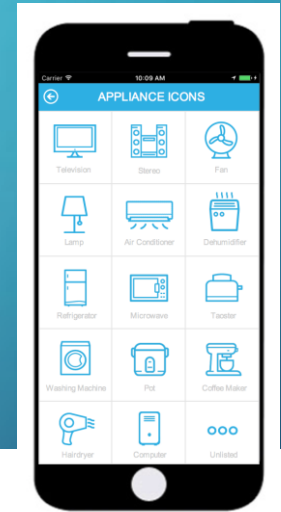
	2016	2017	2018Q1-Q3
Cash flow from operating activities	(235,152)	(226,106)	(172,276)
Cash flow from investing activities	(158,432)	12,449	62,371
Cash flows from financing activities	173,821	183,372	20,511
Effect of Exchange Rate Changes	(54,680)	(15,322)	(27,427)
Net cash flow	(274,443)	(45,607)	(116,821)
Cash at Beginning of Year	695,928	421,485	375,878
Cash at end of year	421,485	375,878	259,057

# OUTLOOKS-2019

- OEM/ODM Business
- Private label business

# OEM/ODM BUSINESS-2019

- Developing business through new industry
  - Electronic Medical Device
  - Electronic Facial Device
- Searching and developing new business opportunities
  - IOT Equipments



# PRIVATE LABEL BUSINESS APEXGAMING-2019



**Apexgaming®**



# APEXGAMING(一)

A complete  
product line

- Gaming 、DIY PC peripherals
- Gaming protection outfit /accessories
- G-Health

Global Allocation — In  
2018, Launched business  
in Taiwan 、China 、USA 、  
Australia 、Thailand 、UK  
market. In 2019, focus on

- SEA
- EMEA
- Russia
- Japan & Korea

# APEXGAMING(二)

## Marketing

- Social media : Ex. Facebook / Weibo / Youtube
- Sponsored : National gaming competition / School gaming competition
- G-Health

## Gaming Media

- Vendor shared resources, information, brand and combine sale channel together to reach win-win and expanding benefits.

## Develop the cross-industry alliance

- Medical industry and Furniture industry

# Q & A

# Thank you!